



FOR FULL INSIGHT INTO PURCHASING
AND QUALITY MANAGEMENT



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Head of Sales

QAD Allocation, a division of QAD Inc., provides industry-leading strategic sourcing and supplier management solutions to help manufacturers deploy digitized source to contract solutions. QAD Allocation solutions help to achieve optimal supplier selection, accurate supplier performance analysis, improved supplier quality standards, supplier risk information and mitigation as well as reduced material costs within direct and indirect spend categories. QAD Allocation solutions are part of [QAD's Integrated Supplier Management](#) set of capabilities designed to improve supply chain visibility and supplier performance, enabling faster response to changes in supply and demand. For more information about QAD Allocation, visit www.allocation.net/en.

Supplier Management

- Manage all supplier information to reduce discovery, onboarding, and qualification cycle time
- Improve supplier collaboration, quality and performance
- Enhance supplier selection to minimize supply risks
- Reduce supplier risk and ensure compliance
- Provides procurement organizations with accurate and up-to-date supplier information

Collaboration

- Transform your company's unique business processes
- Take advantage of this powerful workflow engines for systematic, transparent, documented & regulated internal and external communication



Sourcing

- Manage the electronic RFQ process with suppliers, from recording requirements to the RFI, RFQ, contracts, and finally the order
- Reduce COGS and lower indirect procurement costs
- Improve efficiency and reduce manually-intensive sourcing and procurement processes
- Free up procurement resources to focus on more strategic objectives

Auctions

- Delivers superior sourcing results by tailoring the auction design to the negotiation situation and awarding strategy
- Capture savings produced by this unique negotiation method independently, or benefit from our turnkey full-projects
- Manage the most complex and challenging negotiations in a dynamic, real-time manner

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